

# **Expression of Interest**

## **Human Resource Information System (HRIS)**

AP\_9/7/3/7

EOI - 2024/066

Version: 1.2 Release

Issue Date: 12 Dec 2024

Deadline for proposals: 9:00 am 17 Feb 2025 (Samoa date and time)

This Expression of Interest has been published to the respondent on the basis that it is "Commercial in Confidence". The information contained in this Expression of Interest is only to be used for the purpose of responding to this Expression of Interest

## **Table of Contents**

This opportunity in a nutshell	1
Section 2: Our Requirements	5
Section 3: Our Evaluation Approach	9
Section 4: EOI Process, Terms and Conditions	12
Appendix A	22

# This opportunity in a nutshell

#### What we need

The Secretariat of the Pacific Regional Environment Programme (SPREP) wishes to procure a Human Resource Information System (HRIS) that supports modern business practices across the full range of functions being sought. The new HRIS is expected to utilise modern technologies and have good industry practices built in as standard including the use of workflow technologies to streamline and automate processes.

For context, SPREP is seeking to replace its enterprise systems capability encapsulated in a Financial Management Information System (FMIS) and HRIS. This EOI is for the HRIS only. SPREP is also publishing the EOI for the FMIS component on 12 Dec 2024. Although an integrated HRIS and FMIS is the preference, SPREP is open to the implementation of "best of breed" solutions provided the management and maintenance of the integration between the HRIS and FMIS is provided by one or both solution providers.

HRIS solution providers who respond to this EOI that also provide an integrated FMIS are encouraged to respond to both this and the FMIS EOI.

#### What we don't want

Implementation services, hosting or associated services from organisations not able to provide the software solution.

It is unlikely that SPREP will accept a proposed solution that is built on older technologies without a comprehensive workflow engine which is required to implement and automate SPREP's business processes.

## Why you should bid?

This is an opportunity to work with an organisation which is tasked with promoting cooperation in the Pacific region and providing assistance in order to protect and improve the Pacific environment and to ensure sustainable development for present and future generations.

This is a cornerstone project to modernise and digitally transform SPREP's processes and systems that support SPREP in achieving its environmental and operational objectives.

This opportunity provides the prospect to showcase your solution as a tool supporting environmental sustainability in the Pacific region.

#### A bit about us

SPREP is an intergovernmental organisation charged with promoting cooperation among Pacific Island countries and territories to protect and improve their environment and ensure sustainable development.

SPREP's approach to the environmental challenges faced by the Pacific is guided by four simple values:

- We value the Environment
- We value our People
- We value high quality and targeted Service Delivery
- We value Integrity

These values are enhanced and supported by the use of technology systems of which the HRIS is a key system.

# **Section 1: Key information**

#### 1.1 Context

- a. This is an invitation to suitably qualified suppliers to submit a response for the supply, implementation and ongoing support of SPREP's HRIS.
- b. This EOI is the first step in a multi-step procurement process. Following evaluation, shortlisted Respondent/s will be invited to submit a full proposal in response to a Request for Proposals (RFP). This document deals only with the first step i.e. the EOI process.
- c. Words and phrases that have a special meaning are shown by the use of capitals e.g. Respondent, which means 'a person, organisation, business or other entity that submits a response to the EOI. The term Respondent includes its officers, employees, contractors, consultants, agents and representatives. The term Respondent differs from a supplier, which is any other business in the marketplace that does not submit a response.' Definitions are at the end of Section 4.

#### 1.2 Our timeline

a. Here is our timeline for this EOI.

Ste	o in EOI	process:	Date:

Deadline for Questions from suppliers: 31 Jan 2025

Deadline for SPREP to answer supplier's questions: 7 Feb 2025

Deadline for Responses: 9:00 am 17 Feb

**2025** 

Respondents notified of shortlisting: [TBC]

b. RFP released to shortlisted supplier/s: [TBC]

c. All dates and times are dates and times in Samoa.

### 1.3 How to contact us

a. All enquiries <u>must</u> be directed to our Point of Contact. We will manage all external communications through this Point of Contact.

### b. Our Point of Contact for all enquiries

Title/role: Procurement Officer

Email address: procurement@sprep.org

### 1.4 Developing and submitting your Response

a. This is an open, competitive tender process. The EOI sets out the step-by-step process and conditions that apply.

- b. Take time to read and understand the EOI. In particular:
  - i. develop a strong understanding of our Requirements detailed in Section 2.
  - ii. in structuring your response consider how it will be evaluated. Section 3 describes our Evaluation Approach.
- c. If anything is unclear or you have a question, ask us to explain. Please do so before the Deadline for Questions. Email our Point of Contact.
- d. In submitting your response, you must use the Response Form provided. This is a Microsoft Word document that is attached to this EOI.
- e. You must also complete and sign the declaration at the end of the Response Form and the Honor Form included in Appendix A of the Response Form.
- f. The response should not be more than **25 pages** and in a font no smaller than **10** point. (excluding Response Form 2 Costing)
- g. Check you have provided all information requested, and in the format and order asked for.
- h. Please ensure you get your response to us before the Deadline for Responses.

### 1.5 Address for submitting your Response

#### **Submit Response electronically**

- a. Responses must be submitted by email electronically to tenders@sprep.org.
- b. Responses sent by post or fax, or hard copy delivered to our office, will not be accepted.

#### 1.6 Our EOI Process, Terms and Conditions

a. This EOI is subject to SPREP's standard EOI Process, Terms and Conditions (shortened to EOI-Terms) described in Section 4.

#### 1.7 Later changes to the EOI or EOI process

a. If, after publishing the EOIs, we need to change anything about the EOIs, or EOI process, or want to provide suppliers with additional information we will let all suppliers know by placing a notice on the tender website where you access this EOI.

# **Section 2: Our Requirements**

## 2.1 Key outcomes we are expecting

SPREP is seeking to purchase a new HRIS that:

Supports its current and future state people processes.

Is a proven solution or an innovative product which demonstrates ability to deliver added value to SPREP.

Is a proven solution i.e. in operation in other organisations.

Is cost effective in terms of initial costs and ongoing subscriptions/license fees and maintenance.

Is easily accessible to SPREP staff who are geographically dispersed all across the Pacific Region.

Allows SPREP to operate on a day-to-day basis independently from its vendor.

Is easy to use.

Integrates with other key applications in SPREP.

Fits with SPREP's technical infrastructure outlined in Appendix A.

## 2.2 Scope

SPREP requires a new HRIS with built-in industry good practices and workflow technology to streamline, automate and support the following business processes:

Business Process	Core Requirements	Weighting/Priority
Payroll	Provide all basic payroll functionality for calculating fortnightly and monthly pays in compliance with local law which covers Samoa, Fiji, Marshall Islands, Vanuatu and Solomon Islands. Including tax, allowances, deductions, superannuation, backpay and overtime. Ability to model salary data.	10
Contract Management	Ability to monitor and track contract end dates.	6
Leave Management	Provide online application and approval of leave.	9

Core Requirements	Weighting/Priority
Calculate and provide leave balances in real-time or upon completion of each payrun.	
Ability to create and store custom performance management templates.  Ability link performance management templates to positions and employees.	5
Ability to record and manage positions.  Ability to produce an Organisation Chart.	7
Ability for third parties to apply for positions in SPREP.	6
Ability to record our staff, skills and qualifications.  Ability to develop learning profiles for each position or staff.	6
Ability to on-board and off-board employees efficiently.	6
Ability to automate actions to support the induction process for new employees e.g. notifying IT regarding workstation setup or HR Adviser to cover Health & Safety expectations.	7
Ability for employees to access self-service portal using mobile devices.  Ability for users to view personal details and update some details.  Ability for managers to view their staff's details.	9
Ability to report on any structured data entered into the HRIS.  Ability to attach documents to any record in the HRIS.  Ability to drill down from summary data to transaction and document image (if	9
	Calculate and provide leave balances in real-time or upon completion of each payrun.  Ability to create and store custom performance management templates.  Ability link performance management templates to positions and employees.  Ability to record and manage positions.  Ability to produce an Organisation Chart.  Ability for third parties to apply for positions in SPREP.  Ability to develop learning profiles for each position or staff.  Ability to on-board and off-board employees efficiently.  Ability to automate actions to support the induction process for new employees e.g. notifying IT regarding workstation setup or HR Adviser to cover Health & Safety expectations.  Ability for employees to access self-service portal using mobile devices.  Ability for users to view personal details and update some details.  Ability for managers to view their staff's details.  Ability to report on any structured data entered into the HRIS.  Ability to attach documents to any record in the HRIS.

<b>Business Process</b>	Core Requirements	Weighting/Priority
	Ability to attach documents and commentary to reports.	
	Support reporting and enquiry from a range of users including expert users who wish to perform ad-hoc complex analysis to end users who require simplicity, graphical content and ease of use.	
	Ability to schedule the running of reports and distribute to users e.g. month end leave balances and salary reports.	
User Maintenance and Security and HR Delegations	Ability to control access to functions and data, such as a particular business units to users.	5
User Interface	One consistent user interface across all parts of the system.	5
Workflows	Ability for in-system workflows to enforce compliance with HR delegations and segregation of duties.	5
Non-functional requirements	Ability to support an environment primarily built on Microsoft products.  Support single sign-on.  Ability to integrate with a FMIS to account and project code details for recording against employee and/or position records.	5
	Support deployment using mobile devices.	
	Support easy access to staff who are geographically dispersed across the Pacific Region.	
	Support multi-site/country offices specific legislation/laws in regard to Payroll etc.	
	Ability to record audit trail of various actions e.g. entry, approval etc.	

<b>Business Process</b>	Core Requirements	Weighting/Priority
	Ability to integrate with third party	
	applications in real time.	

The weightings in the table above denote the level of importance that SPREP has assigned to each business process. Respondents are to take these weights into consideration when completing Response Form 1 Section 2.

## 2.3 User Numbers

SPREP's anticipated user numbers for the HRIS are:

User type / requirement	<b>Estimated Count</b>
Payroll user – full access to Payroll Module	6
Reporting & Enquiry users – report and enquire across the whole system	6
•	
Self-service Administrators – full access to create/update	6
screens, layout and content	
Position & Organisation Structure Administrator – create and	6
maintain position details and organisation structure	
Performance Management – full access to create, update and	6
deploy templates	
Learning and Development – full access to create course	6
records and make them available to staff	
Managers to approve leave applications	40

Total number of employees – 150.

# **Section 3: Our Evaluation Approach**

This section sets out the Evaluation Approach that will be used to assess responses.

## 3.1 Prerequisites for Eligibility

In order to be eligible, you must declare that:

- a. You have no outstanding bankruptcy, insolvency or winding up procedures, breach of obligations relating to the payment of taxes or social security contributions, fraudulent or negligent practice, violation of intellectual property rights, under a judgement or pending legal action by the court that could impair operating as a going concern, grave professional misconduct including misrepresentation, corruption, participation in a criminal organisation, money laundering or terrorist financing, child labor and other trafficking in human beings, deficiency in capability in complying main obligations, creating a shell company and being a shell company.
- b. You currently do not employ, or anticipate employing, any person(s) who is or was recently employed by SPREP within the last 12 months as per the stand down period.
- c. Your subsidiaries, agents, intermediaries, and sub-contractors agree to cooperate with SPREP during any investigative processes undertaken by them, either before, during or after execution of a contract, including providing all required documents, company records, access to employees, officers, and staff, as well as financial information.

#### 3.2 Pre-conditions

Each response must meet all these pre-conditions. Responses which fail to meet one or more of these pre-conditions will be eliminated from further consideration.

Respondents who are unable to meet all pre-conditions should conclude that they will not benefit from submitting a response.

#	Pre-condition
PC01	If your proposed solution is a cloud or Software as a Service (SaaS) offer
	the total estimated costs for the first three years including the
	implementation cost must not exceed USD 700,000.
PC02	If your proposed solution is not a Software as a Service (SaaS) offer the
	implementation and annual license/maintenance cost must not exceed
	USD 700,000.
PC03	Compliance with SPREP's EOI terms and conditions as noted in Section 4
	of the EOI

### 3.3 Evaluation Model

The evaluation model that will be used to shortlist responses is weighted attributes.

## 3.4 Evaluation criteria

Responses which meet all pre-conditions will be evaluated on their merit according to the following evaluation criteria and weightings.

Criterion	Weighting
<ol> <li>Build acceptable business relationship with SPREP –</li> <li>Requirement 1, Section 2 of EOI Response Form 1</li> </ol>	10%
2. Proven record of vendor and the proposed solution – Requirement 2, Section 2 of EOI Response Form 1	15%
3. Provide services / functionalities specified in Section 2 of this EOI – Requirement 4, Section 2 of EOI Response Form 1	75%
Total weightings	100%

## 3.5 Scoring

The following scoring scale will be used in evaluating responses. Scores by individual panel members may be modified through a moderation process across the whole evaluation panel. Costing information provided in the Response Form 2 will also be taken into account.

Rating	Definition	Score
EXCELLENT significantly exceeds the criteria	Exceeds the criteria. Exceptional demonstration by the respondent of the relevant ability, understanding, experience, skills, resource and quality measures required to meet the criteria. Proposal identifies factors that will offer potential added value to SPREP with supporting evidence.	9-10
exceeds the criteria in some respects	Satisfies the criteria with some additional benefits. Above average demonstration by the respondent of the relevant ability, understanding, experience, skills, resource and quality measures required to meet the criteria. Proposal identifies factors that will offer potential added value to SPREP with supporting evidence.	7-8
ACCEPTABLE meets the criteria in full, but at a minimal level	Satisfies the criteria. Demonstration by the respondent of the relevant ability, understanding, experience, skills, resource, and quality measures required to meet the criteria, with supporting evidence.	5-6
MINOR RESERVATIONS marginally deficient	Satisfies the criteria with minor reservations. Some minor reservations of the respondent's relevant ability, understanding, experience, skills, resource and quality measures required to meet the criteria, with little or no supporting evidence.	3-4
SERIOUS RESERVATIONS significant issues that need to be addressed	Satisfies the criteria with major reservations.  Considerable reservations of the respondent's relevant ability, understanding, experience, skills, resource and quality measures required to meet the criteria, with little or no supporting evidence.	1-2
unacceptable significant issues not capable of being resolved	Does not meet the criteria. Does not comply and/or insufficient information provided to demonstrate that the respondent has the ability, understanding, experience, skills, resource and quality measures required to meet the criteria, with little or no supporting evidence.	0

# **Section 4: EOI Process, Terms and Conditions**

## **Note to suppliers and Respondents**

- In managing this procurement, SPREP will endeavour to act fairly and reasonably in all its dealings with interested suppliers and Respondents, and to follow due process which is open and transparent.
- This section contains SPREP's standard EOI process, Terms and Conditions (shortened to EOI – Terms) which apply to this procurement.
- Words and phrases that have a special meaning are shown by the use of capitals e.g. Respondent, which means "a person, organisation, business or other entity that submits a response to the EOI. The term Respondent includes its officers, employees, contractors, consultants, agents and representatives. The term Respondent differs from a supplier which is any other business in the market place that does not submit a response." Definitions are at the end of this section.
- If you have any questions about the EOI-Terms please get in touch with our Point of Contact.

## **EOI Process**

## **Preparing and submitting a Registration**

## 4.1 Preparing a Registration

- a. Respondents are to use the Response Form provided and include all information requested by SPREP in relation to the EOI.
- b. By submitting a response, the Respondent accepts that it is bound by the EOI Process, Terms and Conditions (EOI-Terms) contained in Section 4.
- c. Each Respondent will:
  - examine the EOI and any documents referenced in the EOI and any other information provided by SPREP
  - ii. if appropriate, obtain independent advice before submitting a response
  - iii. satisfy itself as to the correctness and sufficiency of its response.

## 4.2 Respondents' Deadline for Questions

- a. Each Respondent should satisfy itself as to the interpretation of the EOI. If there is any perceived ambiguity or uncertainty in the EOI document/s Respondents should seek clarification before the Deadline for Questions.
- b. All requests for clarification must be made by email to SPREP's Point of Contact. SPREP will respond to requests in a timely manner, but not later than the deadline for SPREP to answer Respondent questions in Section 1, paragraph 1.2.a, if applicable.
- c. If SPREP considers a request to be of sufficient importance to all Respondents, it may provide details of the question and answer to other Respondents. In doing so SPREP may summarise the Respondent's question and will not disclose the Respondent's identity. The question and answer will be posted on the tenders site. A Respondent may withdraw a request at any time.
- d. In submitting a request for clarification, a Respondent is to indicate, in its request, any information that is commercially sensitive. SPREP will not publish such commercially sensitive information. However, SPREP may modify a request to eliminate such commercially sensitive information, and publish this and the answer where SPREP considers it of general significance to all Respondents. In this case, however, the Respondent will be given an opportunity to withdraw the request or remove the commercially sensitive information.

### 4.3 Submitting a Registration

- a. Each Respondent is responsible for ensuring that its Registration is received by SPREP at the correct address on or before the Deadline for Registrations. SPREP will acknowledge receipt of each Registration.
- b. SPREP intends to rely on the Respondent's response and all information provided by the Respondent (e.g. in correspondence). In submitting a response and communicating with SPREP each Respondent should check that all information it provides to SPREP is:
  - i. true, accurate and complete and not misleading in any material respect

ii. does not contain intellectual property that will breach a third party's rights.

## **Assessing Registrations**

## 4.4 Evaluation panel

a. SPREP will convene an evaluation panel comprising members chosen for their relevant expertise and experience. In addition, SPREP may invite independent advisors to evaluate any Registration, or any aspect of any Registration.

## 4.5 Third party information

- a. Each Respondent authorises SPREP to collect additional information, except commercially sensitive pricing information, from any relevant third party (such as a referee or a previous or existing client) and to use that information as part of its evaluation of the Respondent's Registration.
- b. Each Respondent is to ensure that all referees listed in support of its Registration agree to provide a reference.
- c. To facilitate discussions between SPREP and third parties each Respondent waives any confidentiality obligations that would otherwise apply to information held by a third party, with the exception of commercially sensitive pricing information.

### 4.6 SPREP's clarification

- a. SPREP may, at any time, request from any Respondent clarification of its Registration as well as additional information about any aspect of its Registration. SPREP is not required to request the same clarification or information from each Respondent.
- b. The Respondent must provide the clarification or additional information in the format requested. Respondents will endeavour to respond to requests in a timely manner. SPREP may take such clarification or additional information into account in evaluating the Registration.
- c. Where a Respondent fails to respond adequately or within a reasonable time to a request for clarification or additional information, SPREP may cease evaluating the Registration and may eliminate the Registration from the process.

### 4.7 Evaluation and shortlisting

- a. SPREP will base its initial evaluation on the responses submitted in response to the EOI. This evaluation will be in accordance with the Evaluation Approach set out in the EOI. SPREP may adjust its evaluation of a Registration following consideration of any clarification or additional information as described in paragraph 4.6.
- b. In deciding which Respondent/s to shortlist SPREP may take into account any of the following additional information:
  - i. the results from due diligence
  - ii. any matter that materially impacts on SPREP's trust and confidence in the Respondent
  - iii. any relevant information that SPREP may have in its possession.

c. SPREP will advise Respondents if they have been shortlisted or not. Being shortlisted does not constitute acceptance by SPREP of the Respondent's Registration, or imply or create any obligation on SPREP to enter into negotiations with, or award a Contract for delivery of the Requirements to any shortlisted Respondent/s. At this stage in the EOI process SPREP will not make public the names of the shortlisted Respondents.

## 4.8 Issues and complaints

- a. A Respondent may, in good faith, raise with SPREP any issue or complaint about the EOI, or the EOI process at any time.
- b. SPREP will consider and respond promptly and impartially to the Respondent's issue or complaint.
- c. SPREP and Respondent each agree to act in good faith and use its best endeavours to resolve any issue or complaint that may arise in relation to the EOI.
- d. The fact that a Respondent has raised an issue or complaint is not to be used by SPREP to unfairly prejudice the Respondent's ongoing participation in the EOI process or future contract opportunities.

## **EOI** conditions

## 4.9 SPREP's Point of Contact

- a. All enquiries regarding the EOI must be directed by email to SPREP's Point of Contact. Respondents must not directly or indirectly approach any representative of SPREP, or any other person, to solicit information concerning any aspect of the EOI.
- b. Only the Point of Contact is authorised to communicate with Respondents regarding any aspect of the EOI. SPREP will not be bound by any statement made by any other person.
- c. SPREP may change the Point of Contact at any time. SPREP will notify Respondents of any such change. This notification may be posted on the tenders websites or sent by email.
- d. Where a Respondent has an existing contract with SPREP then business as usual communications, for the purpose of managing delivery of that contract, will continue using the usual contacts. Respondents must not use business as usual contacts to lobby SPREP, solicit information or discuss aspects of the EOI.

### 4.10 Conflict of Interest

a. Each Respondent must complete the Conflict of Interest declaration in Section 3 of the Response Form. and must immediately inform SPREP should a Conflict of Interest arise during the EOI process. A material Conflict of Interest may result in the Respondent being disqualified from participating further in the EOI process.

#### 4.11 Ethics

 Respondents must not attempt to influence or provide any form of personal inducement, reward or benefit to any representative of SPREP in relation to the EOI.

- b. A Respondent who attempts to do anything prohibited by paragraphs 4.10. and 4.12.a. may be disqualified from participating further in the EOI.
- c. SPREP reserves the right to require additional declarations, or other evidence from a Respondent, or any other person, throughout the EOI process to ensure probity of the EOI process.

### 4.12 Anti-collusion and bid rigging

- a. Respondents must not engage in collusive, deceptive or improper conduct in the preparation of their responses or other submissions or in any discussions with SPREP. Such behaviour will result in the Respondent from being disqualified from participating further in the EOI process. The Respondent warrants that its response has not been prepared in collusion with a Competitor.
- b. SPREP reserves the right, at its discretion, to report suspected collusive or anticompetitive conduct by Respondents to the appropriate authority and to give that authority all relevant information including a Respondent's Registration.

### 4.13 Confidential Information

- a. SPREP and the Respondent will each take reasonable steps to protect Confidential Information and, subject to paragraph 4.14. and without limiting any confidentiality undertaking agreed between them, will not disclose Confidential Information to a third party without the other's prior written consent.
- b. SPREP and Respondent may each disclose Confidential Information to any person who is directly involved in the EOI process on its behalf, such as officers, employees, consultants, contractors, professional advisors, evaluation panel members, partners, principals or directors, but only for the purpose of participating in the EOI.
- c. Respondents acknowledge that SPREP's obligations under paragraph 4.14.a. are subject to requirements imposed by obligations imposed by Samoan law. SPREP will not be in breach of its obligations if Confidential Information is disclosed by SPREP to the appropriate authority because of suspected collusive or anticompetitive tendering behaviour. Where SPREP receives a request from a lawful authority that relates to a Respondent's Confidential Information SPREP will consult with the Respondent and may ask the Respondent to explain why the information is considered by the Respondent to be confidential or commercially sensitive.

### 4.14 Confidentiality of EOI information

- a. For the duration of the EOI, to the date of the announcement of the Successful Respondent, or the end of the procurement process, the Respondent agrees to keep the EOI strictly confidential and not make any public statement to any third party in relation to any aspect of the EOI, the EOI process or the award of any Contract without SPREP's prior written consent.
- b. A Respondent may disclose information relating to the EOI to any person described in paragraph 4.13.b. but only for the purpose of participating in the EOI. The Respondent must take reasonable steps to ensure that such recipients

do not disclose Confidential Information to any other person or use Confidential Information for any purpose other than responding to the EOI.

## 4.15 Costs of participating in the EOI process

a. Each Respondent will meet its own costs associated with the preparation and presentation of its responses and any negotiations.

## 4.16 Ownership of documents

- a. The EOI and its contents remain the property of SPREP. All Intellectual Property rights in the EOI remain the property of SPREP or its licensors. SPREP may request the immediate return or destruction of any or all EOI documents and any copies. Respondents must comply with any such request in a timely manner.
- b. All documents forming the Respondents response will, when delivered to SPREP, become the property of SPREP. Responses will not be returned to Respondents at the end of the EOI process.
- c. Ownership of Intellectual Property rights in the Registration remain the property of the Respondent or its licensors. However, the Respondent grants to SPREP a non-exclusive, non-transferable, perpetual licence to retain, use, copy and disclose information contained in the Registration for any purpose related to the EOI process.

## 4.17 No binding legal relations

- a. Neither the EOI, nor the EOI process, creates a process contract or any legal relationship between SPREP and any Respondent, except in respect of:
  - i. the Respondent's declaration in its response
  - ii. the Respondent's statements, representations and/or warranties in its response and in its correspondence with SPREP
  - iii. the Evaluation Approach to be used by SPREP to assess responses as set out in Section 3, and in the EOI-Terms
  - iv. the standard EOI conditions set out in paragraphs 4.10 to 4.22
- b. Each exception in paragraph 4.18.a. is subject only to SPREP's reserved rights in paragraph 4.19.
- c. Except for the legal obligations set out in paragraph 4.17.a. no legal relationship is formed between SPREP and any Respondent unless and until a Contract is entered into between those parties.

#### 4.18 Elimination

- a. SPREP may exclude a Respondent from participating in the EOI process if SPREP has evidence of any of the following, and is considered by SPREP to be material to the EOI:
  - the Respondent has failed to provide all information requested, or in the correct format, or materially breached a term or condition of the EOI process
  - ii. the Registration contains a material error, omission or inaccuracy
  - iii. the Respondent is in bankruptcy, receivership or liquidation

- iv. the Respondent has made a false declaration
- v. there is a serious performance issue in a historic or current contract delivered by the Respondent
- vi. the Respondent has been convicted of a serious crime or offence
- vii. there is professional misconduct or an act or omission on the part of the Respondent which adversely reflects on the integrity of the Respondent
- viii. the Respondent has failed to pay taxes, duties or other levies
- ix. the Respondent represents a threat to national security or the confidentiality of sensitive government information
- x. the Respondent is a person or organisation designated as a terrorist.

### 4.19 SPREP's additional rights

- a. Despite any other provision in the EOI SPREP may, on giving due notice to Respondents:
  - i. amend, suspend, cancel and/or re-issue the EOI, or any part of the EOI
  - ii. make any material change to the EOI (including any change to the timeline, Requirements or Evaluation Approach) on the condition that Respondents are given a reasonable time within which to respond to the change.
- b. Despite any other provision in the EOI SPREP may:
  - i. accept a late Registration if it is SPREP's fault that it is received late
  - ii. in exceptional circumstances, accept a late Registration where it considers that there is no material prejudice to other Respondents. SPREP will not accept a late Registration if it considers that there is risk of collusion on the part of a Respondent, or the Respondent may have knowledge of the content of any other Registration
  - iii. in exceptional circumstances, answer questions submitted after the Clarification Period ends
  - iv. accept or reject any response, or part of a response
  - v. accept or reject any non-compliant, non-conforming or alternative Registration
  - vi. decide not to enter into a Contract with any Respondent
  - vii. liaise or negotiate with any Respondent without disclosing this to, or doing the same with, any other Respondent
  - viii. provide or withhold from any Respondent information in relation to any question arising in relation to the EOI. Information will usually only be withheld if it is deemed unnecessary, is commercially sensitive to a Respondent, is inappropriate to supply at the time of the request or cannot be released for legal reasons
  - ix. amend the Proposed Contract at any time, including during negotiations with a shortlisted Respondent
  - x. waive irregularities or requirements in the EOI process where it considers it appropriate and reasonable to do so.

- c. SPREP may request that a Respondent agrees to SPREP:
  - selecting any individual element/s of the Requirements that is offered in a Registration and capable of being delivered separately, unless the Registration specifically states that the Registration, or elements of the Registration, are to be taken collectively
  - ii. selecting two or more Respondents to deliver the Requirements as a joint venture or consortium.

#### 4.20 Samoan law

a. The laws of Samoa shall govern the EOI process and each Respondent agrees to submit to the exclusive jurisdiction of the Samoan courts in respect of any dispute concerning the EOI or the EOI process.

#### 4.21 Disclaimer

- a. SPREP will not be liable in contract, tort, equity, or in any other way whatsoever for any direct or indirect damage, loss or cost incurred by any Respondent or any other person in respect of the EOI process.
- b. Nothing contained or implied in the EOI, or EOI process, or any other communication by SPREP to any Respondent shall be construed as legal, financial or other advice. SPREP has endeavoured to ensure the integrity of such information. However, it has not been independently verified and may not be updated.
- c. To the extent that liability cannot be excluded, the maximum aggregate liability of SPREP is USD1.

#### 4.22 Precedence

- a. Any conflict or inconsistency in the documents forming the EOI shall be resolved by giving precedence in the following descending order:
  - i. Section 4 (EOI-Terms)
  - ii. all other Sections of this EOI document
  - iii. any additional information or document provided by SPREP to Respondents through SPREP's Point of Contact.

If there is any conflict or inconsistency between information or documents having the same level of precedence the later information or document will prevail.

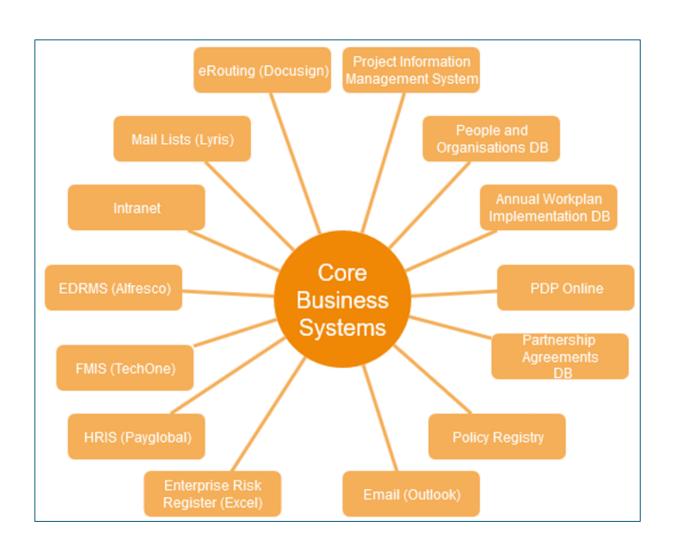
# **Definitions**

In relation to this EOI the following words and expressions have the meanings described below.

Business Day	Any weekday in Samoa, excluding Saturdays, Sundays, Samoa public holidays.
Competitors	Any other business that is in competition with a Respondent either in relation to the goods or services sought under the EOI or in general.
Confidential Information	<ul> <li>Information that:</li> <li>a. is by its nature confidential</li> <li>b. is marked by either SPREP or a Respondent as 'confidential', 'commercially sensitive', 'sensitive', 'in confidence', 'top secret', 'secret', classified' and/or 'restricted'</li> <li>c. is provided by SPREP, a Respondent, or a third party in confidence</li> <li>d. SPREP or a Respondent knows, or ought to know, is confidential.</li> <li>Confidential information does not cover information that is in the public domain through no fault of either SPREP or a Respondent.</li> </ul>
Conflict of Interest	A Conflict of Interest arises if a Respondent's personal or business interests or obligations do, could, or be perceived to, conflict with its obligations to SPREP under the EOI or in the provision of the goods or services. It means that the Respondent's independence, objectivity or impartiality can be called into question. A Conflict of Interest may be:  a. actual: where the conflict currently exists  b. potential: where the conflict is about to happen or could happen, or  c. perceived: where other people may reasonably think that a person is compromised.
Contract	The written contract/s entered into by SPREP and Successful Respondent/s for the delivery of the Requirements.
Deadline for Responses	The deadline that responses are to be delivered or submitted to SPREP as stated in Section 1, paragraph 1.2.
Deadline for Questions	The deadline for suppliers to submit questions to SPREP as stated in Section 1, paragraph 1.2, if applicable.
Evaluation Approach	The approach used by SPREP to evaluate responses as described in Section 3.
EOI	Means SPREP's call for Expressions of Interest.
Expression of Interest	SPREP's call for Expressions of Interest comprises the EOI document (including the EOI-Terms) and any other schedule, appendix or document attached to EOI, and any subsequent information provided by SPREP to Respondents through SPREP's Point of Contact.
EOI-Terms	Means the Process, Terms and Conditions that apply to this Registration of Interest Conditions as described in Section 4.
EOI Process, Terms and Conditions (shortened to EOI- Terms)	SPREP's standard terms and conditions that apply to this EOIs as described in Section 4. These may be varied subsequent to the release of the EOI by SPREP on giving notice to Respondents.

Intellectual Property	All intellectual property rights and interests, including copyright, trademarks, designs, patents and other proprietary rights, recognised or protected by law.
Point of Contact	SPREP and each Respondent are required to appoint a Point of Contact. This is the channel to be used for all communications during the EOI process. SPREP's Point of Contact is identified in Section 1, paragraph 1.3. The Respondent's Point of Contact is identified in its response.
Response	The response a Respondent submits in reply to SPREP's EOI. It comprises the Response Form, the Respondent's registration and all other information submitted by a Respondent.
Requirements	The goods and/or services described in Section 2 which SPREP intends to purchase.
Respondent	A person, organisation, business or other entity that submits a response in response to the EOI. The term Respondent includes its officers, employees, contractors, consultants, agents and representatives. The term Respondent differs from a supplier, which is any other business in the marketplace that does not submit a Registration.'
Response Form	The form and declaration prescribed by SPREP and used by a Respondent to respond to the EOI, duly completed and submitted by a Respondents as part of its response.

# **Appendix A**



## Core Business Systems – Description

#	Name	Description	Within Scope of HRIS?	Within Scope of FMIS?
1	Project Information  Management System	Collects data and provides information on all aspects of a SPREP Project	No	Yes
2	People and Organisation Database	Works like a CRM i.e. contains all contacts that SPREP works with	No	Yes
3	Annual Workplan Implementation DB	A database that records details of all approved work initiatives for the next year. This is used for all planning (strategic and operational) and for the approval of all travel requests	No	Yes
4	PDP Online	This is the staff performance development system that is used to conduct and manage staff annual reviews and development requirements	Yes – Note 1	No
5	Partnership Agreements DB	A repository of Memorandums of Understanding between SPREP and partner organisations	No	Yes
6	Policy Registry	A repository that stores all policy documents that are accessed via SPREP's Intranet	No	No
7	Email (Outlook)	SPREP's email tool	No	No
8	Enterprise Risk Register	A repository of all SPREP enterprise risks	No	Yes
9	HRIS (Payglobal)	SPREP's current payroll system for the calculation and payment of SPREP employee wages and salaries	Yes	No
10	FMIS (TechOne)	SPREP's current finance system to support SPREP's financial operations, management and reporting	No	Yes
11	EDRMS (Alfresco)	SPREP's records and document management system to store all business related records and documents	Note 2	Note 2
12	Intranet	SPREP's internal network used to share company information with staff	No	No

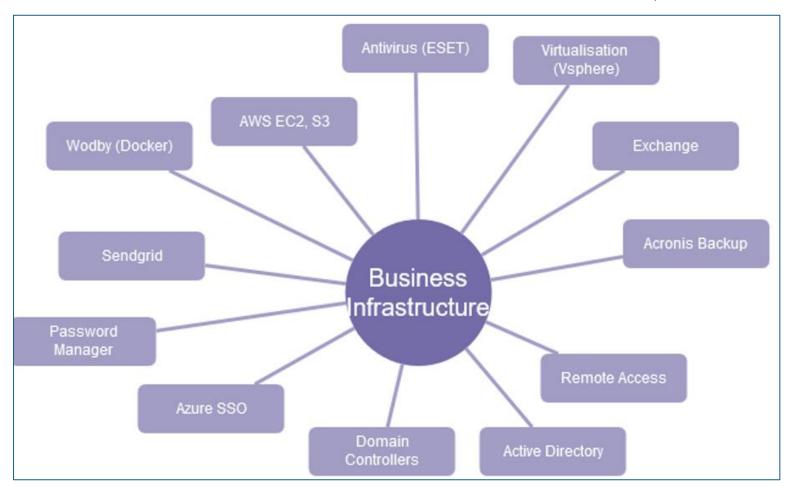
#	Name	Description	Within Scope of	Within Scope of
			HRIS?	FMIS?
13	Mail List	Contact details of all SPREP stakeholders	No	No
14	eRouting (Docusign)	Workflow system to route documents for electronic signatures	Yes – Note 3	Yes – Note 3
15	PIP (Performance	This system is not included in the diagram. The PIP supports SPREP	No	Yes
	Implementation Plan)	in monitoring and reporting on the achievement of its strategic plan		

Note 1 – the people plan in the PDP in row 4 above should contribute to the achievement of SPREP's strategic plan

Note 2 – EDRMS is in scope for an integrated FMIS and HRIS as all business records, transactions and records will be stored in a central repository. If an integrated FMIS and HRIS are not selected it is likely that a third party EDRMS will be implemented

Note 3 – It is envisaged that system workflows (FMIS and HRIS) will be used to route transactions for review and approval

The Business Infrastructure describes the SPREP infrastructure within which the HRIS will need to operate.



## **Business Infrastructure – Description**

#	Name	Description
1	Antivirus (ESET)	SPREP's end points and cloud security
2	VMWare (VSphere)	Data centre virtualisation
3	MS Exchange	Hybrid mail system – on premise and cloud
4	Acronis Backup	SPREP's backup tool for its inhouse systems
5	Remote Access	Manages remote access to SPREP systems
6	Active Directory	User authentication and credential management
7	Domain Controllers	
8	Azure SSO	
9	Password Manager	Manages user passwords
10	Sendgrid	Systems and applications notification tool
11	Wodby (Docker)	Server application provisioning
12	AWS EC2, S3	Cloud hosting