



# SPREP

Secretariat of the Pacific Regional  
Environment Programme



10th Pacific Islands Conference

## NATURE CONSERVATION AND PROTECTED AREAS

*Nature Conservation Action for a Resilient Pacific*

## REQUEST FOR TENDERS

File: FN\_11  
Date: 11 June, 2020  
To: Interested consultants  
From: Simeamativa Vaai, Director HR

**Subject: Request for tenders: Consultant to review SPREP Remuneration system including Staff Terms and Conditions**

### 1. Background

- 1.1. The Secretariat of the Pacific Regional Environment Programme (SPREP) is an intergovernmental organisation charged with promoting cooperation among Pacific islands countries and territories to protect and improve their environment and ensure sustainable development.
- 1.2. SPREP approaches the environmental challenges faced by the Pacific guided by four simple Values. These values guide all aspects of our work:
  - We value the Environment
  - We value our People
  - We value high quality and targeted Service Delivery
  - We value Integrity
- 1.3. For more information, see: [www.sprep.org](http://www.sprep.org).

### 2. Specifications: statement of requirement

- 2.1. SPREP would like to call for tenders from qualified and experienced HR and Remuneration consultants and specialists who can offer their services to provide technical assistance to review the SPREP Remuneration System including staff terms and conditions and make recommendations accordingly.
- 2.2. The Terms of Reference of the consultancy are set out in Annex A.

### 3. Conditions: information for applicants

- 3.1. To be considered for this tender, interested suppliers must meet the following conditions:
  - Submit a detailed Curriculum Vitae detailing qualification and previous relevant experience for each proposed personnel
  - Provide at least 3 references as part of the Tender Application – preference is for referees from organisations where the consultant has done similar work as this consultancy
  - Provide examples of past related work outputs.
  - Complete the **tender application form**– (note you are required to complete all areas in full as requested, particularly the statements to demonstrate you meet the selection criteria. **DO NOT** refer us to your CV or Technical proposal. Failure to do so will result in the application **NOT** being considered)

### 4. Submission guidelines



- 4.1. Tender documentation should demonstrate that the interested consultant satisfies the conditions stated above and is capable of meeting the specifications and timeframes. Documentation must also include supporting examples to address the evaluation criteria. Describe any additional minimum content and format requirements.
- 4.2. Tender documentation should outline the interested consultant's complete proposal: methods, personnel (and their skill sets/curricula vitae), timeframes and costs.
- 4.3. Tenderers/Bidders must insist on an acknowledgement of receipt of tenders/proposals/bids.

## 5. Tender Clarification

- 5.1. Any clarification questions from applicants must be submitted by email to Maraea S. Pogi on [maraeap@sprep.org](mailto:maraeap@sprep.org) copy [luanac@sprep.org](mailto:luanac@sprep.org) before 22 June 2020. A summary of all questions received with an associated response will be posted on the SPREP website [www.sprep.org/tender](http://www.sprep.org/tender) by 24 June 2020.

## 6. Evaluation criteria

- 6.1. SPREP will select a preferred supplier on the basis of SPREP's evaluation of the extent to which the documentation demonstrates that the tenderer offers the best value for money, and that the tenderer satisfies the following criteria:
  - (a) A reputable organisation with at least 10 years' experience in carrying out similar work in other organisations similar to SPREP (CVs for each nominated member of the project team to be provided) 25%
  - (b) Extensive experience in similar type of work in the Pacific region and other relevant regions 15%
  - (c) Extensive experience and knowledge of remuneration systems, and working with organisations on staff terms and conditions that respond to competitive and changing employment markets globally and regionally 25%
  - (d) Detailed methodology for how the project is proposed to be delivered (including timeframe and team responsibilities) 15%
  - (e) Detailed financial proposal 20%

## 7. Deadline

- 7.1. **The due date for submission of the tender is: 26 June 2020, midnight (Apia, Samoa local time).**
- 7.2. Late submissions will be returned unopened to the sender.
- 7.3. Please send all tenders clearly marked '**TENDER: Consultant to review SPREP Remuneration system including Staff Terms and Conditions:**

Mail: SPREP  
Attention: Procurement Officer  
PO Box 240  
Apia, SAMOA  
Email: [tenders@sprep.org](mailto:tenders@sprep.org) (MOST PREFERRED OPTION)



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Fax: 685 20231

Person: Submit by hand in the tenders box at SPREP reception,  
Vailima, Samoa.

SPREP reserves the right to reject any or all tenders and the lowest or any tender will not necessarily be accepted.

**For any complaints regarding the Secretariat's tenders please refer to the  
Complaints section on the SPREP website**

<http://www.sprep.org/accountability/complaints>



## TERMS OF REFERENCE

### Consultant to review SPREP Remuneration system including Staff Terms and Conditions

#### 1. BACKGROUND

The SPREP Remuneration System including all existing staff terms and conditions have been guided by the Harmonisation Principles of Remuneration adopted by the Council of Regional Organisations in the Pacific (CROP) over 20 years ago.

The participating agencies (Secretariat of the Pacific Community, Pacific Islands Forum, Forum Fisheries Agency and the Secretariat of the Pacific Regional Environment Programme (SPREP)) have found this challenging over the past couples of years given the different mandates of each agencies, different memberships and recruitment markets as well as the growth and expansion of each organisation.

In light of these challenges and in the continued absence of any agreed position from the participating agencies to progress the usual triennial review of terms and conditions for all agencies, the SPREP Meeting, SPREP's Governing Council, in September 2019 approved the engagement by the Secretariat of an independent qualified consultant to review its remuneration systems including staff terms and conditions to ensure it remains competitive in the local and international employment markets.

The Secretariat's Strategic Plan 2017-2026 outlines the need for the Secretariat to strengthen and realign its institutional capacities, competencies and systems to support delivery to its members. Organisational Goal 5 of **SPREP has access to a pool of people with the attitudes, knowledge, and skills to enable it to deliver on its shared regional vision** focuses on SPREP's people as it's most important resource.

The key purpose of this consultancy therefore is to carry out a comprehensive review of the Secretariat's existing remuneration systems including staff terms and conditions and to provide advice and recommendations to the Secretariat to ensure that as an employer, it is able to recruit and retain a skilled and talented workforce who have the Pacific region's best interests at heart.

#### 2. EXPECTED OUTCOMES

This consultancy is expected to:

- (i) Carry out a comprehensive review and assessment of existing Remuneration Systems including Staff terms and conditions
- (ii) Provide a report including clear recommendations on improvements or changes required to the Secretariat's Remuneration System, including terms and conditions, to ensure that it remains competitive in the relevant employment markets. The report should address all the issues identified in the Secretariat's Staff Regulations and existing HR policies as contributing to the existing remuneration packages including staff terms and conditions.

#### 3. SCOPE OF WORK



The Secretariat has an existing Staff Regulations and relevant HR policies that guide current remuneration and all staff terms and conditions.

The consultant is expected to:

- a) carry out a comprehensive examination and assessment of all existing remuneration principles, policies and practices, including terms and conditions, and to make appropriate recommendations. This is expected to include
  - i) Review the existing Remuneration Policy and systems including Salary Structure
  - ii) Consider the existing remuneration reference markets and relevancy and make recommendations
  - iii) Review all existing staff terms and conditions in the Staff Regulations and HR policies that contribute to the remuneration package and provide relevant recommendations
  - iv) Assess and recommend the need for improvement or for change to support the Organisational Goal 5 objectives for the Secretariat
  - v) Provide advice on any other matter relevant to the Secretariat's remuneration including staff terms and conditions.
- b) provide a clear way forward for the Secretariat remuneration systems, staff terms and conditions to support the Organisational Goal 5 objectives
- c) Assess and recommend relevant methodologies for future reviews.

### 3.1 Mode of Delivery

The consultancy is expected to carry out the work as follows:

- a) Desktop review of all relevant documentation
- b) Virtual Consultations with Senior Management Team, staff and any other relevant stakeholders (could include Staff Committee, Troika, members and other CROP agencies)
- c) Virtual Discussions with the Secretariat's Human Resources Department as Focal Point of the review
- d) Report and all relevant documentation to be submitted in electronic form.

### 3.2 Project Schedule

The Consultancy is expected to be completed no later than **31 July 2020**.

Delivery timeline will be re-visited and discussed with the successful consultant.

Expected milestones are outlined in the following table. It is expected that specific dates for delivery of these key milestones can be discussed further with the successful consultant.

**Table 1:**

| <b>Milestones</b>   |
|---|
| <i>Notification of Successful Consultant &amp; Contract Signing</i>   |
| 1. Inception Report (within 5 days of contract signing) including Workplan and Work arrangements agreed to with the Secretariat |
| 2. Desktop Review   |



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|--|
| 3. Consultations and Focused Discussions |
| 4. Draft Report                          |
| 5. Feedback from the Secretariat         |
| 6. Final Report                          |

### 3.3 Budget

Submissions are required to itemise all financial elements of this proposal, including, but not limited to, the following:

- Salary costs (hourly rate)
- All applicable taxes

In light of the current travel restrictions faced by Pacific Island countries, the consultancy is expected to be fully completed remotely with virtual connections for all meetings, consultations and discussions. There will be no travel expenses expected.

## 4. Other Information

The successful consultant will be provided with relevant and appropriate documents for this review. The Secretariat will also provide introductions and make connections with other relevant agencies and parties as required to be engaged for this review.

The successful consultant will have the support of the Director HR and the Senior HR Officer for carrying out this work.

The successful consultant must supply the services to the extent applicable, in compliance with SPREP's Values and Code of Conduct

[https://www.sprep.org/attachments/Publications/Corporate\\_Documents/sprep-organisational-values-code-of-conduct.pdf](https://www.sprep.org/attachments/Publications/Corporate_Documents/sprep-organisational-values-code-of-conduct.pdf)